



IBM 000-301

Exam Name: IBM System x Solution Sales v1

Q & A : 136 Q&As

Pdf Demo

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Exam : IBM 000-301

Title : IBM System x Solution Sales v1

1. Select one statement that BEST illustrates the value of IBM System Cluster 1350:

- A. IBM System Cluster 1350 offers a high performance System x configuration based on x3950.
- B. IBM System Cluster 1350 is a HPC solution based on Infiniband and leading edge System x technologies.
- C. IBM System Cluster 1350 is a solution offering a broad range of leading-edge cluster technologies designed specifically to meet a client's unique needs and budget.
- D. IBM System Cluster 1350 is a leading edge Cluster solution designed for Business Partner offerings only.

Answer: C

2. HPC is a multi-billion dollar market growing at a double digit rate each year. Deals are coming in at the average values: Workgroup

(<\$50k), Departmental (\$50k -\$250k), Divisional (\$250k - \$1M) and Enterprise/Capability (>\$1M). According to IDC Reports, what are the two fastest growth areas until 2010?

- A. Workgroup and Enterprise
- B. Workgroup and Departmental
- C. Departmental and Divisional
- D. Divisional and Enterprise

Answer: B

3. A cluster is a multi-server system, comprised of interconnected computers and associated networking and storage devices that are unified via systems management and networking software to accomplish a specific purpose.

Which is the most integrated IBM solution for this purpose?

- A. IBM Cluster 1250
- B. IBM Cluster 1350
- C. Business Partner Integrated Cluster
- D. Racked and stacked cluster

Answer: A

4. Which of the following activities will NOT be part of IBM's Partnership with Microsoft around Windows CCS 2003 to drive departmental and workgroup growth?

- A. Joint IBM/Microsoft case studies about CCS 2003
- B. Microsoft CCS 2003 certification for IBM Cluster 1350
- C. Joint Development of a Microsoft CCS 2003 version for BlueGene
- D. Work with Microsoft and ISVs for software benchmarks to be published.

Answer: C

5. What is NOT a benefit of clustering in a modern e-business environment?

- A. High processing capacity
- B. 24x7 with failover protection
- C. De-centralized system management
- D. Optimal use of resources

Answer: C

6. Clustering has been the driving force behind many of the world's most powerful scientific supercomputers for many years and is now being used increasingly as a cost-effective way to provide high-performance, high availability computing for a wide variety of commercial workloads. Which industry sectors below would benefit from clustering?

- A. Business intelligence and, engineering design
- B. Financial analysis and digital media
- C. Petroleum exploration and business intelligence
- D. All of the above

Answer: D

7. Which type of clustering interconnect is NOT supported by the IBM System Cluster 1350?:

- A. Crossbar
- B. Gigabit Ethernet
- C. Infiniband
- D. Myrinet

Answer: A

8. CCS integrates seamlessly with existing Windows infrastructure, allowing you to leverage existing skills and technology for system and node management, workload management, user management, and security.

Which component is used for authentication & security?

- A. Active Directory (AD)
- B. Remote Installation Services
- C. Microsoft Systems Management Server (SMS)
- D. Microsoft Operations Manager (MOM)

Answer: A

9. A customer has reached the cooling limit in his datacenter, but still has room for additional IBM racks and servers. The customer intends to add an IBM eServer Cluster 1350 into an IBM eSeries Enterprise rack. What would you recommend to allow continued growth?

- A. IBM "CoolBlue" rear door Heat Exchanger
- B. IBM Power Director

- C. A larger air-conditioning system
- D. None of the above

Answer: A

10. The IBM System Cluster 1350 supports up to a maximum of _____ cluster nodes?

- A. 1024
- B. 512
- C. 256
- D. 128

Answer: A

11. Annual multi-billion dollar HPC market growth has been driven by such economic/geopolitical factors as increasing requirements in national security segments. Select other factors that drive this market:

- A. Strengthening economies and the resultant world demand for petroleum
- B. Increased competitive requirements for product design quality and faster time to market
- C. All of the above
- D. None of the above

Answer: C

12. IBM BladeCenter is the RIGHT choice.

What does OPEN, EASY, GREEN mean in regards to BladeCenter?

- A. It is the right choice (Right), is Open Source friendly (Open), is easy to sell (Easy) and is Environmentally Friendly (Green)
- B. That BladeCenter is flexible (Easy & Open) and Environmentally friendly (Right & Green)
- C. Correct choice, fits diverse needs; Open and innovative; Easy to deploy, integrate and manage; Reducing power consumption.
- D. That all the products used in Blades and BladeCenters are truly O-E-G compliant

Answer: C

13. Which of the following statements about IBM Cluster 1350 competitive advantage is INCORRECT?

- A. Wide Choice in compute/storage/management nodes, cluster interconnects & HPC switches and storage solutions
- B. Best of breed IBM technology assembled into a fully functional , pre-tested HPC offering with 5-year warranty on each part
- C. Warranty service/coordination for all OEM components
- D. Reduced complexity and risk with tested configurations and components

Answer: B

14. Which operating system is NOT supported on an IBM System Cluster 1350?

- A. Red Hat Enterprise Linux
- B. AIX 5L
- C. Microsoft Windows Compute Cluster Server 2003
- D. SUSE Linux

Answer: B

15. When designing a virtualization environment, what are the most important factors?

- A. Average and peak CPU/RAM utilization
- B. Disk Capacity
- C. Number of remote sites
- D. Number of Network switch ports

Answer: A

16. What makes the IBM System x offer for SAP outstanding?

- A. Mainframe-inspired performance and availability in cost-effective Intel processor-based servers
- B. Performance and scalability for SAP solutions
- C. SAP certified servers
- D. All of the above

Answer: D

17. Your client says I want everything in one box a complete package including powerful processing and internal storage. What does your client actually need?

- A. A DS4000
- B. A versatile, System x, all-in-one 4-way server
- C. A versatile 2-way tower
- D. An easy to use laptop with tons of internal storage space

Answer: B

18. Microsoft's Windows Compute Cluster Server 2003 (CCS 2003) mission is to deliver the easiest to deploy and most cost effective solution for solving scaled-out business, engineering, and scientific computational problems.

Which of the following is NOT a key feature of CCS 2003?

- A. Integration of node deployment and administration into IBM Cluster Systems Management (CSM)
- B. Easy integration with existing Windows and management infrastructure like Active Directory
- C. Parallel debugger and OpenMP support in Microsofts Integrated Development Environment VisualStudio
- D. Extensible job scheduler with simple job management, similar to print queue management

Answer: A

19. Which is NOT a tool available to help close a System x deal?

- A. Special Bid
- B. Loaner Program
- C. "Go Green" Initiative
- D. "Try and Buy" Program

Answer: C

20. A customer is in the process of decommissioning 10 outdated servers. They would like to delete all information from the hard disks using a secure data disposal procedure. Which extension of IBM Director allows for this task to be performed?

- A. Capacity Manager
- B. ServeRAID Manager
- C. Remote Deployment Manager
- D. Server Configuration Manager

Answer: C

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