IBM 000-964

Exam Name: *Storage Sales - N series Version 2*

Q & A : *95 Q&As*

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Exam : IBM 000-964
Title : Storage Sales - N series Version 2

1. A customer wants to size an N series based on an existing disk subsystem workload.
Which tool determines how many disk are needed to meet the workload?
A.Capacity Magic
B.Post-Sales Technical and Delivery Assessment
C.N Series Calculator
D.Disk Magic
Answer: D

2. A customer is facing a number of regulatory issues in terms of maintaining a permanent copy of data.

Which software module should be included to meet this requirement?
A.SnapVault
B.SnapMirror
C.SnapLock
D.SnapDrive
Answer: C

3. An existing N series customer has two N series boxes in two geographically distributed facilities. The customer wants to improve DR functionality.
Which N series software function allows for an RPO of less then one minute?
A.SnapMirror
B.SnapRestore
C.SnapVault
D.SnapLock
Answer: A

4. Which feature must be enabled when connecting an N series box directly to a tape drive in a TSM environment?
A.CIFS
B.FCIP
C.NDMP
D.iSCSI
Answer: C

5. A business partner salesperson proposes an IBM N7000 series storage solution to an installed EMC Symmetrix customer.
Which resource contains the most knowledge to help the business partner counter EMC.
A.IBM Sales Kit
B.EMC website
C.CompeteLine
D.CompeteNet
Answer: C

6. An SMB customer with only Windows servers wants to set up a common storage pool.
Which network issue is most important to consider?
A.have all devices on the same network
B.put the largest servers on the same network as the storage
C.have the storage on a separate subnet from the servers
D.put the smallest servers on the same network as the storage
Answer: C

7. A customer wants to evaluate instant restores on an N series system.
Which facility should a business partner use to show the customer this functionality?
A.IBM Palisades Conference Center
B.Business Partner Innovation Center
C.IBM Executive Business Institute
D.Business Partner Application Showcase
Answer: B

8. One server in the LAN does a lot of disk I/O and is starting to experience a performance bottleneck.
Which solution provides the highest performance at the lowest cost?
A.put a SAN adapter in the high disk I/O server
B.add a second LAN switch to the network
C.add another LAN adapter to the high disk I/O server
D.put all servers on a SAN
Answer: C

9. A customer has an existing SAN for their AIX servers. They want to add their Windows servers for file sharing.
What is the lowest-cost solution to utilize the existing SAN storage pool for the Windows servers?
A.IBM Cisco MDS 9506
B.IBM System Storage N3600
C.IBM System Storage DS4700
D.IBM System Storage N5300

Answer: B

10. A customer wants to move a full copy of their N series data to a safe place.
Which N series software product provides this function?
A.SnapShot
B.SnapSync
C.SnapMirror
D.SnapVault
Answer: D

11. A customer wants to consolidate the storage for their database servers in the datacenter.
Which network option offers the highest performance at the lowest cost?
A.FCP
B.NAS
C.SAN
D.iSCSI
Answer: D

12. A customer wants to upgrade their existing N series to add more disk enclosures.
What information is needed to perform an accurate and valid MES based on the existing environment in e-config?
A.the end user's PPA number
B.machine type and model number, as well as the serial numbers of all components tied to the existing system
C.a Letter 112 signed by the CIO of the company
D.Nothing, MES configurations are not done in e-config.
Answer: B

13. A customer's production environment has rapidly grown from five to ten servers, including three database servers. They would like consolidated storage but are unsure which type of storage network to use.
What is the highest-performance solution?
A.NAS
B.SAN
C.iSCSI
D.DASD
Answer: B

14. A customer currently has five Windows clients scattered throughout the store. They want to consolidate their storage for security and simplification.
Which device is the most cost-effective solution?
A.DS4700
B.DS3200
C.N3700
D.N5400
Answer: C

15. Where can an IBM business partner find the N series sales kit?
A.IBM Techline
B.e-config
C.IBM Business Partner Locator
D.IBM PartnerWorld
Answer: D

16. Which tool should be used to size the usable capacity of a proposed N series configuration?
A.Capacity Magic
B.e-config
C.N Series Operations Manager
D.perfmon
Answer: A

17. Where is the SAPR Guide for N series systems found?
A.IBM Sales Manual for the specific model
B.IBM Installation and Planning website

C.IBM PartnerWorld Solution Assurance Library
D.e-config
Answer: C

18. What is the maximum raw capacity of the N7700-A20 model?
A.420TB
B.504TB
C.840TB
D.1176TB
Answer: C

19. A customer wants to minimize the amount of space used by copies of production data in development and test.
Which N series software function meets this requirement?
A.SnapDrive
B.SnapMirror
C.FlexClone
D.FlexShare
Answer: C

20. A customer wants to order a particular feature code for an existing N series system.
Knowing the machine type and model number, what should the sales representative use to find out what the feature is and if it has any additional requirements?
A.Disk Magic
B.N Series Capacity Calculator
C.IBM Sales Manual
D.IBM Redbook home page
Answer: C

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